

2 August 2005

Aquatite Enterprises Ltd  
P O Box 37098  
STOKES VALLEY

Attention: Stephen Jackson & Christopher Withers

Dear Sirs

Thank you for your presentation to the Insurance Council (Monday 1<sup>st</sup>) of your wet wall caddy water tightness system. We were impressed with the simplicity of the concept, which has the potential to significantly reduce the damage that occurs through gradual deterioration when piping leaks behind the walls.

While most insurers don't provide full cover for 'gradual deterioration' in domestic premises, some limited cover up to \$3,000 is provided. This costs insurers many thousands of dollars each year, and your product has the potential to decrease this.

The Insurance Council would support the compulsory specification of this product in building regulations. We believe that all new homes and bathroom and wet-area renovations should include the wet wall caddy product.

The Insurance Council wishes you well in the development of this product.

Yours sincerely



Terry Jordan  
**Corporate Affairs Manager**